



YOUR GENEROSITY AT WORK

2021 Annual Report & Letters of Gratitude

AMERICAN INDIAN SERVICES



MESSAGE FROM OUR AIS BOARD PRESIDENT

Dear AIS Sponsors, Stakeholders, and Members,

AIS has been making an impact since 1981. This year has been unique in a few ways with respect to strategy, operations and growth.

Strategically we started to transform AIS to attract more funding sources in the form of businesses, grants and cultivating/expanding our relationships. We have new leadership with a new strategic outlook that will help AIS enhance the marketing efforts.

Operations is undergoing an overhaul to not only prepare us for growth but becoming much better stewards of the dollars managed for the students.

We are an organization in growth mode which means change and lengthening our stride. I appreciate all those who have contributed and the staff who is willing to up the pace of the organization. We look forward to being more accountable, proactive and progressive to realize the long standing mission of AIS.

Austin Tsosie, MBA
Navajo
Board President, American Indian Services



MESSAGE FROM OUR AIS EXECUTIVE DIRECTOR

Dear Friends of American Indian Services,

Thank you for making 2021 yet another remarkable year for American Indian Services (AIS)! 2021, marked 40 years of service for the organization. Our dedicated staff has done an incredible job at expanding our outreach while strengthening our programs and services. With your help, American Indian Services was able to assist 2,814 students in 2021. These students range from 6th grade middle school to college and trade school ages.

We at AIS are excited about our new beginnings. In October 2021, I was selected as the new AIS Executive Director. I owe a huge thank you to the organization's Board of Directors, and dedicated staff for making this transition almost seamless. Being a past scholarship recipient of an AIS scholarship, I find myself witnessing Dale Tingey's vision for Native American students come full circle.

Whether it has been collaborating with the AIS board, staff, partners, or supporters, I am fortunate to be in the company of such compassionate and knowledgeable leaders.

Financially, like many nonprofits across the country challenged by current economic uncertainties, AIS continues to examine the way it conducts business and ensure its viability through streamlined and sound fiscal practices. Through the tremendous efforts of our finance director, Dori Stone, we once again received a "clean" audit, have gained Platinum Transparency rating, along with gaining Charity Navigator ratings of Four Stars.

I look forward with great anticipation to the years ahead, meeting and working with students, the AIS board, staff, partners, and supporters old and new.

Chauma Kee-Jansen, MPA
Assiniboine Sioux/Navajo (she/her)
Executive Director, American Indian Services

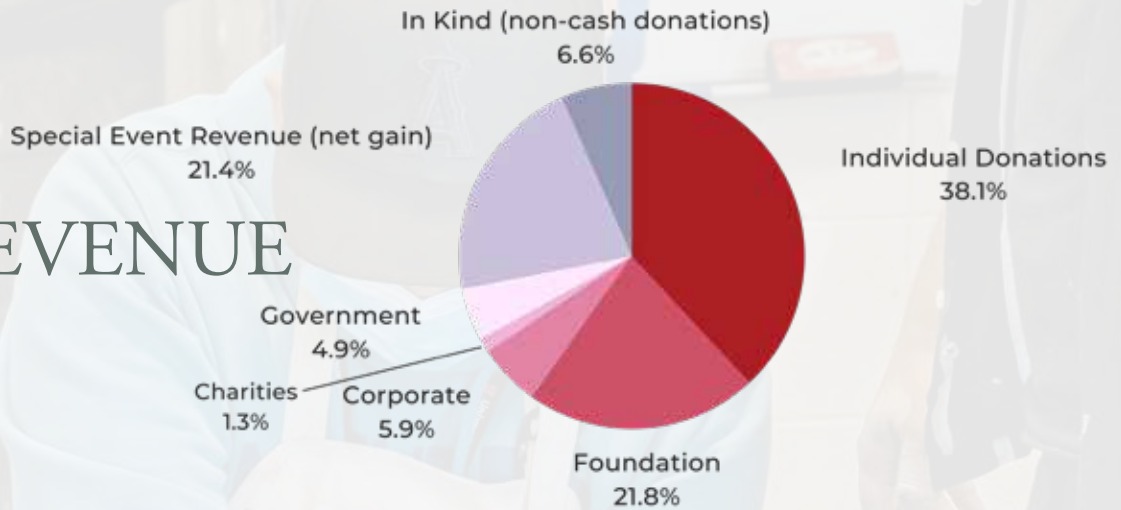


AMERICAN INDIAN SERVICES AT A GLANCE

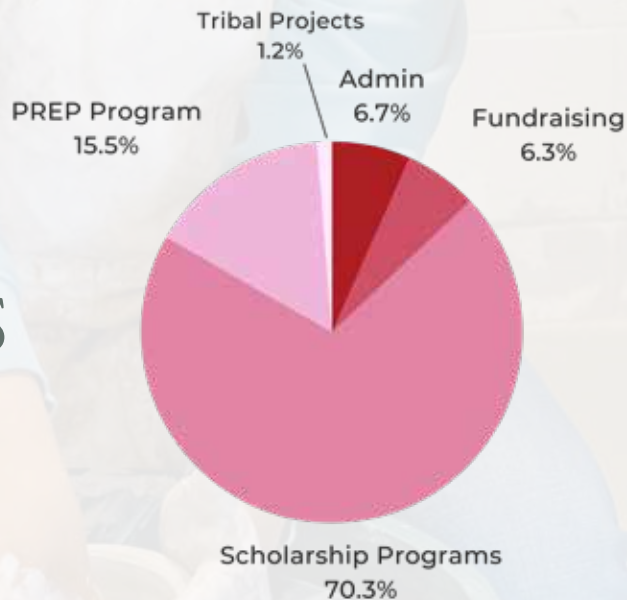
\$4,823,835

2021 TOTAL REVENUE & PUBLIC SUPPORT

REVENUE

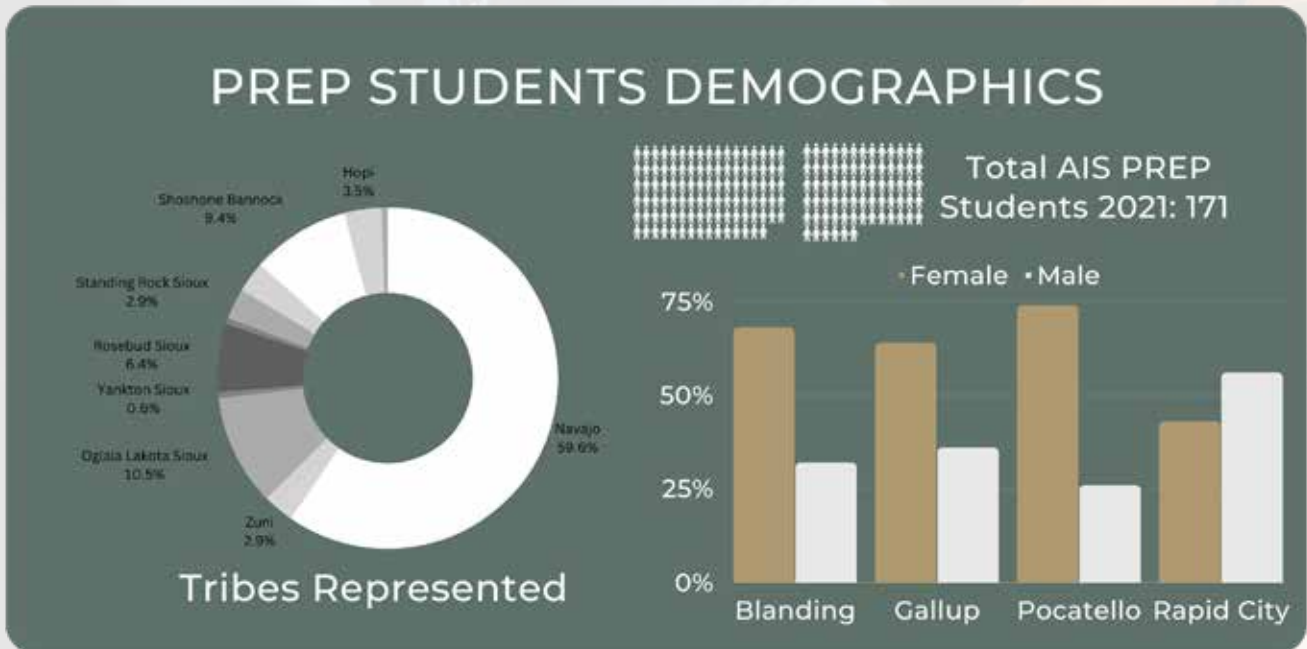


EXPENSES



AIS PREP 2021

One year after the pandemic shut down the AIS PREP program, the majority of our sites were back with onsite STEM instruction, with the exception of Hopi & Tuba City Arizona (Tribal regulations prohibited in person meetings).



171

Backpacks
distributed



24

Field Trips
Taken



46

Career
Speakers



540

Class
Lectures



8,502

of Meals
distributed to AIS
PREP Students
during Summer
program.

TESTIMONIALS

"Thank you so much for everything American Indian Services. I love that I got so many opportunities from AIS PREP and learned so much. It was a pleasure to be here and I'm really hoping to come back again"

AIS PREP Student- C.F. Rapid City, SD

"Thank you American Indian Services. I learned so many things this year. I am able to take back my skills that I learned and apply it to my life. It also helped me become more outgoing I was able to talk to more people than I thought I would. Although it may seem like AIS PREP did not have an impact on me, it really did for school and overall helping me become what I want to be." AIS PREP Student - Alyssa, Gallup, NM

The AIS PREP students increased their test scores and enjoyed the program. We received a lot of support from the parents of the students and our host school." AIS PREP Coordinator - Kim S., Gallup, NM

AIS TRADE SCHOLARSHIP

In 2021, American Indian Services added the Trade Scholarship Program. Trade school admissions have been on the rise and with an ever-growing competitive workforce it is apparent that supporting vocational Native American student's education is more important than ever. Educationally enabling our Native American students results in a greater contribution to achieving their/society's future goals ultimately becoming contributing leaders among their tribal communities.

IN 2021, AIS WAS ABLE TO FUND 2 TRADE SCHOOL SCHOLARSHIPS

TESTIMONIAL

AREAS OF FOCUS



WELDING



ENGINEERING

AIS TRADE STUDENT DEMOGRAPHICS



100% MALE



AVERAGE AGE

TRIBES REPRESENTED



NAVAJO NATION

TRADE SCHOOLS



“The AIS Trade School Scholarship was exactly what I needed to become a contributing member of my community.

I want to equip myself with a good career that fulfills me so that I can be my most powerful self. Thank you very much for this gift of helping me pay my tuition.”

Alfredo Q., Navajo

AIS UNIVERSITY/COLLEGE SCHOLARSHIP 2021

Financial issues are one of the main causes Native American students decide not to attend college or decide to drop out. After 40 years of funding students' educational goals, AIS sees the impact our students make in their families, communities, and nations. Here is a glimpse of the students we were able to fund in 2021.

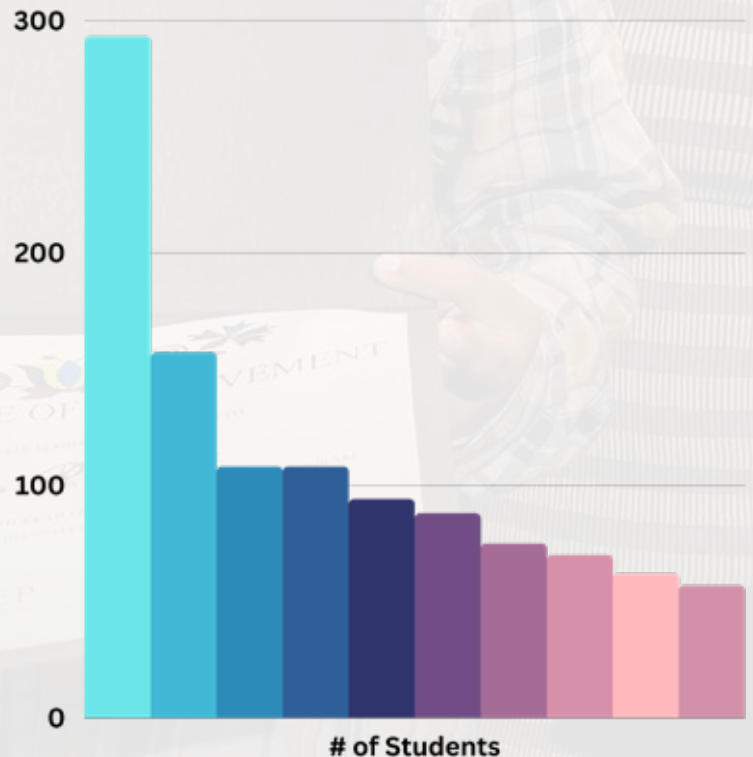


2,641

OF SCHOLARSHIPS PROVIDED BY AIS FOR COLLEGE/UNIVERSITY NATIVE AMERICAN STUDENTS

TOP 10 COLLEGE/UNIVERSITIES OUR STUDENTS ATTEND:

- ARIZONA STATE UNIVERSITY
- UNIVERSITY OF NEW MEXICO
- NORTHERN ARIZONA UNIVERSITY
- FORT LEWIS COLLEGE
- UTAH STATE UNIVERSITY
- BRIGHAM YOUNG UNIVERSITY
- UTAH VALLEY UNIVERSITY
- NORTHWEST INDIAN COLLEGE
- UTAH STATE UNIVERSITY-BLANDING
- UNIVERSITY OF UTAH



Dear AIS donor,

Hi, my name is Mato Patrick Makes Room For Them and I am part of the Rosebud Sioux Tribe out of Rosebud, SD I grew up in Spring Creek, SD living with my grandparents. I currently reside on a small reservation in Nebraska, Isanti community. My bloodline consists of Rosebud Sioux and Santee Sioux.

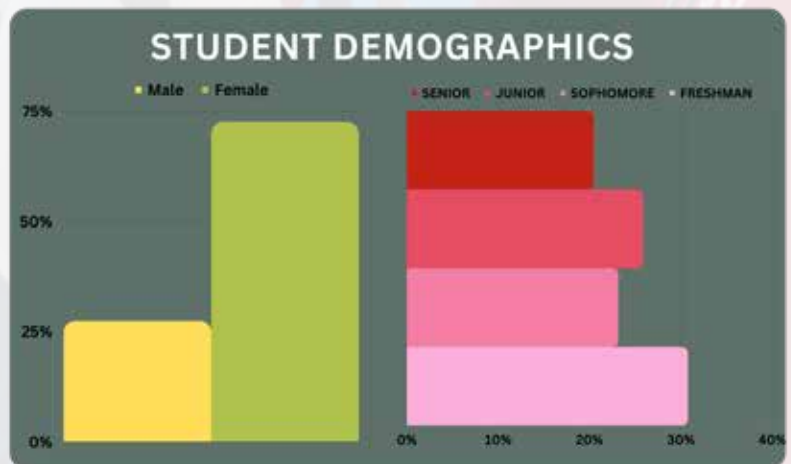
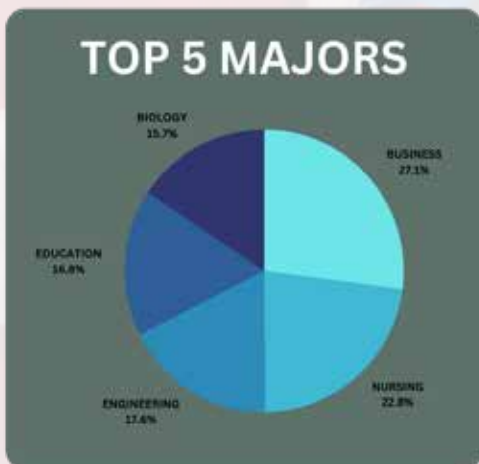


Growing up I had to deal with moving around from family to family. Due to having that difficulty of not having a stable place to live, I ended up starting school a year later than I was supposed to. I dealt with running away a few times in junior high and pretty much started my downward spiral of eventually dropping out of school my sophomore or junior year in high school. Going from having high aspirations on attending a university after high school to looking for a job to help support a family I was living with.

I am a father to 4 children whose age ranges from 9 to 15, 2 boys & 2 girls. I decided to go back to school to better myself for the future and for my children, also because I want to establish a stable foundation for them and myself where they would not have to worry about much in the future. I am attending Nebraska Indian Community College here on the Santee campus. My major is Business and going into management in that field. NICC is a 2-year school and after completing my associates, I plan on furthering my education after I graduate. University of South Dakota, Wayne State, and University of Nebraska-Lincoln are my top schools to apply for. After obtaining my bachelor's degree I want to open a business for the youth in my area. As of now the ideas are between a gaming zone center or a rec center. Rec center would help benefit the youth by keeping them active. I want to personally thank you for awarding me this scholarship as it will help me with my education. It is offering me an opportunity to not be as stressed with financing of being a single father.

Sincerely,

Mato Makes Room For Them



Dear AIS Donor,

Hello, my name is Kaylee Nanci Kallestewa and I am from Zuni Pueblo, New Mexico. I was born and raised in the tribe of Zuni Pueblo which is a very small reservation close to the Arizona border. My hometown is such a beautiful place. I have grown up with many difficulties throughout my schooling since high school, but I tend to overcome them with the confidence I conceal within me.

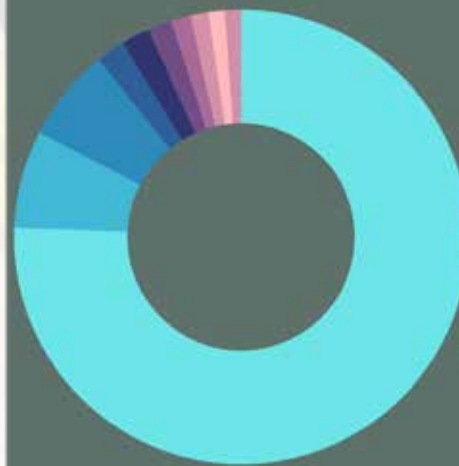
Fighting my way through my difficulties of not having the resources, I am currently attending New Mexico State University and majoring in Nursing, this being my third year. My goals and plans after graduation are taking my nursing career to become a Travel Registered Nurse or being a Labor or Delivery Nurse. I would also love to go back to nursing school after my BSN to get my Master's Degree in Nursing to becoming a Nurse Practitioner in the future.

Throughout my entire life I was told to strive for greatness and achieve something that you started to finish greatly. Thank you so much for supporting me towards my education, this gift will positively impact my future. I will work hard to achieve success!

Elahkwa (Thank you),
Kaylee Nanci Kallestewa



TOP 10 TRIBES REPRESENTED



1. NAVAJO: 53.7%
2. CHEROKEE: 4.9%
3. TURTLE MTN CHIPPEWA: 4.7%
4. LUMMI: 1.5%
5. CHOCTAW: 1.4%
6. 3 AFFILIATED FT. BERTHOLD: 1.2%
7. HOPI: 1.0%
8. OGLALA SIOUX: 0.9%
9. STANDING ROCK SIOUX: 0.8%
10. N. UTE: 0.8%

Dear AIS Donor,

My name is Dylana K. Kinepoway. I am an enrolled Menominee living just off the Menominee Reservation. I am attending the College of Menominee Nation located on the reservation. I graduated with my associate degree in 2017 and I have been slowly but surely working towards my Bachelor of Science since then.

My educational goal has always been to receive a bachelor's degree in business. This scholarship will help me and therefore my family financially by taking care of some of the costs and expenses that come with school.

The biggest obstacle I have overcome to attend college has always been myself. The thought of being in a classroom with a bunch of strangers scared me. Once I finally got over that scared feeling and had the motivation to attend, I had acquired other problems. I had money problems, car problems, legal problems, and everything in between.

I am currently employed at the Community Resource Center on the Menominee Reservation as an Income Maintenance Case Worker. I help people in my community who need assistance with Food share, Medicaid, Badger Care, TANF and so much more. It is because of my education that I was able to work there. I am doing what I wanted to do. I am helping my community with the programs needed to get them on their feet and help them succeed.

In conclusion, I want to thank you from the bottom of my heart for making this scholarship possible. I am so close to being near the end of my educational journey. I push myself every day to finish for myself, my family, and our community. My husband and I stress the importance of continuing education with our children as we want them to have the best opportunities available to them. This scholarship helps me continue my journey to provide a better life for my family and for my community.



Thank you.

Sincerely,
Dylana K. Kinepoway



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Ireen Ka'anapu

AIS PREP Program Director
Kevin Sekaquaptewa (Hopi)

Trade Scholarship Director
Meredith Lam (Navajo)

THANK YOU FOR SUPPORTING OUR STUDENTS IN 2021

WWW.AMERICANINDIANSERVICES.ORG

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